

ASX RELEASE

4 September 2014

The Manager  
ASX Market Announcements  
Australian Securities Exchange  
4<sup>th</sup> Floor, 20 Bridge Street  
SYDNEY NSW 2000



**Electronic Lodgement**

Dear Sir or Madam

**Company Announcement**

Attached is the following announcement for release to the market:

- Envestra's Credit Rating Upgraded to 'Baa1'.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Des Petherick", is written over a circular blue stamp.

Des Petherick  
Company Secretary

Telephone: (08) 8418 1114

4 September 2014



## **Envestra's Credit Rating Upgraded to 'Baa1'**

Envestra Limited announces that Moody's Investor Service has upgraded its credit rating one notch from 'Baa2' to 'Baa1' with a *Stable* Outlook.

The upgraded rating is in response to Envestra's strengthening financial profile, prudent financial management and resolution of Envestra's ownership structure following the Cheung Kong Consortium obtaining control of the Company as a result of an off-market takeover offer, which was declared unconditional on 7 August 2014.

The Moody's Investor Service media release is attached.

For further information:

Greg Meredith: Group Manager Treasury and Risk

Des Petherick: Company Secretary

Telephone: 08 8418 1114

# MOODY'S

## INVESTORS SERVICE

### Rating Action: Moody's upgrades Envestra's rating to Baa1 from Baa2; Outlook stable

---

Global Credit Research - 03 Sep 2014

Sydney, September 03, 2014 -- Moody's Investors Service has today upgraded Envestra Limited's underlying secured rating to Baa1 from Baa2.

Outlook on the rating has also been revised to stable from developing.

#### RATINGS RATIONALE

"The rating upgrade reflects the strengthening of Envestra's financial profile, which has been supported by its conservative financial policy, and which we expect to continue over the medium term, says Spencer Ng, a Moody's Vice President and Senior Analyst.

At the same time, the rating upgrade incorporates the improved visibility in Envestra's long-term corporate and capital structure, following its recent acquisition by a consortium led by Cheung Kong Infrastructure (CKI, unrated)," says Ng, adding "We expect Envestra to be prudently managed and its financial profile to remain consistent with its Baa1 rating, including FFO/Debt at around 11%, and Debt/RAB staying below 80%".

Envestra's financial metrics have been strengthening in recent years driven by a conscious deleveraging strategy as well as a supportive Victorian network tariff decision which commenced from mid-2013.

We consider CKI to be a prudent long-term investor in infrastructure assets, based on its well-established track record in managing its infrastructure investments in Australia -- SA Power Networks (financing vehicle ETSA Utilities Finance Pty Ltd, (P)A3 Stable) in South Australia and Powercor Australia LLC (Baa1 Negative) -- at solid investment grade rate levels. "We do not expect a material change in Envestra's finance policy due to the ownership change" Ng says, adding "CKI also has a practice of running its investments as standalone self managed companies".

As of end of August, the consortium held over 90% of Envestra's outstanding shares, which will allow it to proceed with compulsory acquisition of all remaining shares. Upon completion, CKI will hold 44.97% of Envestra's shares, whilst the other consortium partners -- Power Asset Holdings Limited (PAH, unrated) and Cheung Kong Holdings Limited (unrated) -- will reach hold half of the remaining interest. Cheung Kong Holdings is the ultimate parent of CKI through its subsidiary Hutchison Whampoa Limited (A3 Stable), while PAH is a 38.87% owned subsidiary of CKI.

A large portion of the CKI's asset portfolio is comprised of regulated utilities in UK, Hong Kong, Australia and New Zealand, whilst the balance is made up of utilities, toll roads and infrastructure services companies in mainland China, Canada and Netherlands. The strong quality of its underlying portfolio underpins CKI's investment-grade-like credit quality.

Based on CKI's stated intention to retain Envestra's management team and its long-term operations contract with APT Pipelines Limited (Baa2 stable), Moody's believes integration risk associated with the acquisition to be manageable within Envestra's Baa1 rating and day-to-day operations will not be materially affected by the transaction.

Envestra's Baa1 could be upgraded if there is a sustained improvement in its operating performance. Ratios Moody's would look for include FFO to interest coverage exceeding 3.0 times, FFO to debt of above 14%, and Debt/RAB declining below 70% on a consistent basis.

On the other hand, the rating could be downgraded if there is a material deterioration in the company's performance or if there is an adverse change in the regulatory regime, leading to FFO to interest falling below 2.3x, its FFO to debt dropping below 9%, or its Debt/RAB ratio increasing above 85% on a consistent basis.

Envestra Limited -- headquartered in Adelaide and listed on the Australian Stock Exchange -- is the owner of natural gas pipelines across Australia, including South Australia, Queensland and New South Wales. Through its



wholly owned subsidiary Envestra Victoria, it also owns gas networks and transmission assets in Victoria.

The principal methodology used in this rating was Regulated Electric and Gas Networks published in August 2009. Please see the Credit Policy page on [www.moodys.com](http://www.moodys.com) for a copy of this methodology.

#### REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on [www.moodys.com](http://www.moodys.com).

For any affected securities or rated entities receiving direct credit support from the primary entity(ies) of this rating action, and whose ratings may change as a result of this rating action, the associated regulatory disclosures will be those of the guarantor entity. Exceptions to this approach exist for the following disclosures, if applicable to jurisdiction: Ancillary Services, Disclosure to rated entity, Disclosure from rated entity.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see [www.moodys.com](http://www.moodys.com) for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on [www.moodys.com](http://www.moodys.com) for additional regulatory disclosures for each credit rating.

Spencer Ng  
Asst Vice President - Analyst  
Infrastructure Finance Group  
Moody's Investors Service Pty. Ltd.  
Level 10  
1 O'Connell Street  
Sydney NSW 2000  
Australia  
JOURNALISTS: (612) 9270-8102  
SUBSCRIBERS: (852) 3551-3077

Terry Fanous  
Associate Managing Director  
Infrastructure Finance Group  
JOURNALISTS: (612) 9270-8102  
SUBSCRIBERS: (852) 3551-3077

Releasing Office:  
Moody's Investors Service Pty. Ltd.  
Level 10  
1 O'Connell Street  
Sydney NSW 2000  
Australia  
JOURNALISTS: (612) 9270-8102  
SUBSCRIBERS: (852) 3551-3077

**MOODY'S**  
INVESTORS SERVICE

© 2014 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

**CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. ("MIS") AND ITS AFFILIATES ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATION") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.**

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS FOR RETAIL INVESTORS TO CONSIDER MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS IN MAKING ANY INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing



the Moody's Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

MIS, a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MIS have, prior to assignment of any rating, agreed to pay to MIS for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at [www.moodys.com](http://www.moodys.com) under the heading "Shareholder Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail clients. It would be dangerous for "retail clients" to make any investment decision based on MOODY'S credit

rating. If in doubt you should contact your financial or other professional adviser.